

# JOIN US

# **ADMISSION PROCESS**

1

### **EXAM**

Each candidate must take either the IPADE's Management Skills test, GMAT, or GRE. 7

### INTERVIEWS

Each candidate will have two interviews with the program's directors.

3

### COMMITTEE

The Committee will assess each application and make a final decision.

### Documents we requiere:

### **MEXICANS**

- Original birth certificate.
- Application form with photograph.
- Original Bachelor's Transcript.
- Copy of Bachelor's diploma.
  - If you have a physical Diploma, it must have the SEP stamps and submit a copy of both sides.
- If you have an electronic
   Diploma, you will need
   to submit the Authenticated Degree
   electronic certificate.
- Copy of Professional license (Cédula profesional).
- Copy of official identification (Passport or INE).
- Copy of CURP.
- 2 recommendation letters.
- English proficiency test (IELTS, IBT, TOEIC, TOEFL, Duolingo).

### INTERNATIONAL STUDENTS

- Original birth certificate with apostille (translated to Spanish).
- Application form with photograph.
- Original Bachelor's Transcript with apostille (translated to Spanish).
- Copy of Bachelor's diploma with apostille (translated to Spanish).
- Copy of valid passport.
- Legal permit for immigrants to study in Mexico (Student's visa at first and then in Mexico you should request the legal permit called FM3).
- 2 recommendation letters.
- English proficiency test (If you're not a native English speaker).

Note: Applicants are welcome to start the admissions process at any time. The Full-Time MBA Program begins each year in September.



# **JOIN US**

# **TESTIMONIAL**

José Eduardo Malo



My experience during the IPADE's admission process was first class. At all time I received excellent attention from the admissions team and the people involved. Initially I contacted them by email. Within 24 hours I was contacted by the admissions team, who were my right hand during the whole process, facilitating the process with outstanding care. All my doubts were immediately clarified. Some time later I was extended an invitation to the Monterrey campus to take my admission exam, get to know the facilities, and familiarize myself with the system. The experience could not have been better. I left convinced and determined that IPADE's Full-Time MBA was exactly what I was looking for. This visit along with my experience throughout the process were the determining factors in my decision. Something unforgettable and for which I will always be grateful.





# **ACADEMIC STRUCTURE**

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**Fundamentals for management** 

**Ethics and Anthropology** 

Leadership, Human Behavior and Personal Growth

3rd Quarter 1st Quarter 2nd Quarter **Introductory Quarter Financial Accounting Decision Analysis** Financial Management III Financial Management I Financial Management II **Economic Environment II** Quantitative Methods Introduction to Managerial Control Operations Management I Organizational Behavior and Information II Managerial Control and Information I Operations Management II Economic Environment I Marketing Management III Introduction to the **Human Resource Human Resource** General Management II Case Method Management II Management I Operations Management III Marketing Management I Marketing Management II General Management I **Business Ethics Communication Tools** Environment I Work-life Balance Financial Mathematics Excel **Business Forum** International Week Tools for management **Environment and International Experience** 

Career Planning and Networking Skills

**Entrepreneurship** 

# **ACADEMIC STRUCTURE**

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**INTERNSHIP** 



SUMMER INTERNSHIP 4th Quarter



**EXCHANGE** 

5th Quarter

Financial Management IV

Managerial Control and Information III

**Business Simulation** 

Social and Politica Environment II

Marketing Management IV

Sales Force Management

Negotiation Workshop

Elective Course of Entrepreneurship

6th Quarter

Financial Management V

General Management III

Marketing Simulation

Social Responsibility

Elective Course I

**Elective Course II** 

Elective Course III (Entrepreneurship)

Personal Development Workshop (PDW)

**Business Forum** 

International Study Trip

Work-life Balance

# **ELECTIVE COURSES**

- Leading Change: organizational transformation and leadership
- Mergers & Acquisitions
- Familias Empresarias (Family Business)
- Machine learning for Management and data mining

- Business climate leadership
- Entrepreneurship
- Game Theory

# INTERNATIONAL EXPERIENCE INTERNATIONAL EXPERIENCE

In an increasing globalized world, IPADE's Full-Time MBA Program offers participants the opportunity to engage with experience and better understanding of the global context through both short- and longer-term international activities such as: our exchange program, International Week, academic study trips, case competitions and more.

We have partnership with the following Business Schools:

### NORTH AMERICA

IISA

- A. B. Freeman School of Business, Tulane University
- Coggin College of Business, University of North Florida
- COX School of Business, Southern Methodist University
- Crummer Graduate School of Business, Rollins College
- Darden School of Business, University of Virginia
- George Washington University School of Business
- Goizueta Business School, Emory University
- Jones Graduate School of Business, RICE University
  Kellogg School of Management, Northwestern
- University
- Simon Graduate Business School, University
- Tuck School of Business at Dartmouth College
- UNC Kenan-Flagler Business School, The University of North Carolina at Chapel Hill
- Haas School of Business, University of Califorina Berkelev
- Stern School of Business, NYU

### CANADA

- Faculty of Business Administration, Université Laval
- Goodman School of Business
- Kenneth Levene Graduate School of Business,
- University of Regina
- Smith School of Business, Queen's University
- Haskayne School of Business, NYU University of Calgary

### LATIN AMERICA

CHILE

- Escuela de Administración, Pontificia Universidad
   Católica de Chile
- Facultad de Negocios y Economía, Universidad de Chile
- Instituto COPPEAD de Administração /UFRJ
- FIA Fundação Instituto de Administração
- IAE Business School
  GUATEMALA
- UNIS Business School

AMERICA

NORTH

### EUROPE

FINLAND

- Aalto University School of Business GREECE
- Alba Graduate School of Management FRANCE
- Montpellier Business School
- Audencia Business School
- EDHEC Business School
- EMLYON Business School
- ESSEC Business School
- KEDGE
- Neoma Business School

UK

- Birmingham Business School, The University of Birmingham
- of Birmingham

   University of Edinburgh Business School
- London Business SchoolWarwick Business School
- HUNGARY
   CEU Department of Economics and Business
- GERMANY
- Mannheim Business School, University of Mannheim
- The KLU, Kühne Logistics University

  ITALY
- Graduate School, Universita Bocconi
- LUISS Business School
- MIP Politecnico di Milano Graduate School of Business

LATIN

**AMERICA** 

\*The partnerships are subject to change without previous notice.

**EUROPE** 

**AFRICA** 

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### **EUROPE**

BELGIUM

- Solvay Brussels School of Economics and Management **SWITZERLAND**
- St. Gallen University Department of Management
- Tallinn School of Economics and Business
- Administration, Tallinn University of Technology
- Zagreb School of Economics and Management ZSEM SWEDEN
- UMEA School of Business and Economic

- Poznan University of Economics and Busines
- IESE Business School
- LUXEMBOURG
- Luxembourg School of Business
- MCI Management Center Innsbruck NORWAY
- NHH Norwegian School of Economics NETHERLANDS
- Nyenrode Business School

- CEIBS China Europe International Business School
- Cheung Kong Graduate School of Business
- Guanghua School of Management, Peking University HONG KONG
- · HKBU School of Business, Hong Kong Baptist University
- HKUST Business School

- Indian Institute of Management Bangalore
- Indian Institute of Management Raipur
- Indian School of Business

• NUCB Graduate School, Nagoya University of Commerce & Business

- Sasin Graduate Institute of Business
- · Administration of Chulalongkorn University of Thailand
- · School of Business, Yonsei Universit

### **OCEANIA**

- MGSM Graduate School of Management, Macquarie
- Sydney Business School, University of Wollongong
- UNISA University of South Australia Business School

### **AFRICA**

MOROCCO

- ESCA Ecole de Management SOLITH AFRICA
- Gordon Institute of Business and Science
- · Lagos Business School, Pan-Atlantic University

# **WORK PLACEMENT**

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### **JOB SEARCH STATUS**

3 months after graduation from the Full-Time MBA.



## **SALARY INCREASE Class 2019**

97% 3 months after graduation.

### **TOP HIRING COMPANIES**

	& Global 500	Global	
AB In Bev	0		
Amazon	0	0	0
AstraZeneca	0	0 0 0	0
Banorte		0	0
BBVA	0	0	
ВР	O O O	0	
Citibanamex	0	0	0
Contellation Brands	<u> </u>		
DeAcero			
Deloitte	0	0	
Eli Elly	0	0	0
Emma	0		
Facebook	0		
Farmacias Benavides		0	0
FEMSA	0	0	0
Grainger			
Grupo Coppel	0	0	0
Grupo Angeles	0		
Grupo México		0	0
Grupo Salinas			0
Heineken	0	0	0
Hexaware		0	
Huawei	0		
IQVIA	0		
La Comer			0
Johnson & Johnson	0	0	0
Marriott	0		
Mercado Libre			0
Merck	0	0	0
Microsoft			
Monex			0
Nadro		0	
Ntt Data	800	0	
Оххо			0
Spectrum	0		
TC Energy		0	0
Total Play			0
UNIFIN			0
Walmart	0	0	0





María Fernanda Ramírez



Thanks to IPADE I developed fundamental skills to transform myself into a leader; such as analytical skills, teamwork, knowledge in different areas, the importance of the human factor, values such as ethics and responsibility, among others. All this allowed me to turn my professional career around, having worked prior to the MBA in Texas and currently I am in the area of Operational Strategy at Walmart Corporate; I have faced several challenges, however, learning the case method has been a fundamental factor to be able to face them having a more comprehensive and analytical profile, and thus make better decisions.

Class 2021

UNIVERSIDAD PANAMERICANA



# **RANKINGS**

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The Best MBAs in Mexico and Globally (2021 Ranking). Ranked 1st for 14 consecutive years.



# **FINANCIAL TIMES**

# WORLD UNIVERSITY **RANKINGS**

# **ACCREDITATIONS**

IPADE is accredited by the top international business education organizations:

Worldwide in the category "International course experience".

10 th category "Career progress".

100 th In the world.

9.4<sub>th</sub> Level of satisfaction. Above the average which is 9.02.

Latin American ONLY school included in the ranking.

03 th Overall in Latin

O3 th In Latin America in the category "Return on Investment".

03 th In Latin America in the category "Employability".

59 th Globally in the category "Employability".

### **AACSB INTERNATIONAL**

Association to Advance Collegiate Schools of Business.



AACSB ACCREDITED

### **AMBA**

Association of MBAs.



### **EQUIS**

**European Quality** Improvement System.



RVOE (Recognition of Official Validity of Studies):

Mexico City Campus: No. 83162 dated on December 14th, 1983, SEP. Monterrey Campus: No. 20110031 dated on January 27th, 2011, SEP.



# **RANKINGS**

# TESTIMONIAL

Niklas Kammertöns



"I found IPADE by going through a ranking of the top 100 global MBA programs and was searching for a 2-year option that offers a strong international perspective. The excellent attention from staff in combination with the positive side effect of being able to improve my Spanish by living in Mexico City convinced me to choose to study here. After finishing the first two semesters, I can say that I'm very happy with my choice and can fully recommend the business school for several reasons. Firstly, the academic level is obviously world-class competitive, as indicated by the position in well known global MBA rankings and being triple crown accredited. A lot of important companies actively recruit from the school as a result of this. Other reasons that make studying at IPADE an excellent experience are the warm and helpful Mexican culture and the livability of Mexico City, with an almost unlimited option of things to do in your free time. Finally, a very attractive differentiator of the IPADE MBA, is the strong focus on teaching and promoting highly ethical and sustainable management practices. I think there are very few, if any, comparably dedicated programs to these values.

Class 2024





# **CURRENT FEES**

ENROLLMENT FEE

\$29,700\*

**ANNUAL** TUITION

\$586,850\*

QUARTERLY TUITION

\$201,850\*

MONTHLY TUITION

\$75,350\*

\*Amounts in mexican pesos.

01

The amounts for Enrollment and Registration (tuition + educational materials) are annually and quarterly adjusted respectively. Such increases are determined according to the economic performance of the country, specially to the behavior of the inflationary rate, during the time of the adjustment.

02

The recoverable amount of the enrollment is 50% refundable in case of cancellation, if formally made in handwriting no later than May 31, 2024.

03

In the event of having any financial aid from a different institution, it must be communicated in writing to the Admissions Direction of the MBA Program, attaching the corresponding documents.







