

### JOIN US

## **ADMISSION PROCESS**

1

#### EXAM

Each candidate must take either the IPADE's Management Skills test, GMAT, or GRE. 2

#### INTERVIEWS

Each candidate will have two interviews with the program's directors.

3

#### COMMITTEE

The Committee will assess each application and make a final decision.

### Documents we requiere:

#### **MEXICANS**

- Original birth certificate.
- Application form with photograph.
- Original Bachelor's Transcript.
- Copy of Bachelor's diploma.
  - If you have a physical Diploma, it must have the SEP stamps and submit a copy of both sides.
- If you have an electronic
   Diploma, you will need
   to submit the Authenticated Degree
   electronic certificate.
- Copy of Professional license (Cédula profesional).
- Copy of official identification (Passport or INE).
- · Copy of CURP.
- 2 recommendation letters.
- English proficiency test (IELTS, IBT, TOEIC, TOEFL, Duolingo).

#### INTERNATIONAL STUDENTS

- Original birth certificate with apostille (translated to Spanish).
- Application form with photograph.
- Original Bachelor's Transcript with apostille (translated to Spanish).
- Copy of Bachelor's diploma with apostille (translated to Spanish).
- Copy of valid passport.
- Legal permit for immigrants to study in Mexico (Student's visa at first and then in Mexico you should request the legal permit called FM3).
- 2 recommendation letters.
- English proficiency test (If you're not a native English speaker).

Note: Applicants are welcome to start the admissions process at any time. The Full-Time MBA Program begins each year in September.



### **JOIN US**

## **TESTIMONIAL**

José Eduardo Malo



My experience during the IPADE's admission process was first class. At all time I received excellent attention from the admissions team and the people involved. Initially I contacted them by email. Within 24 hours I was contacted by the admissions team, who were my right hand during the whole process, facilitating the process with outstanding care. All my doubts were immediately clarified. Some time later I was extended an invitation to the Monterrey campus to take my admission exam, get to know the facilities, and familiarize myself with the system. The experience could not have been better. I left convinced and determined that IPADE's Full-Time MBA was exactly what I was looking for. This visit along with my experience throughout the process were the determining factors in my decision. Something unforgettable and for which I will always be grateful.





# ACADEMIC STRUCTURE

**Introductory Quarter** 

1st Quarter

2nd Quarter

3rd Quarter

Excel Workshop

Cost Accounting for Decision Making

**Decision Analysis** 

Introduction to the Managerial Control Tools

Quantitative Tools for Management

Human Resource Management I

General Management and Business Strategy

General Management and Business Initiative

Financial Accounting

Financial Management I

Human Resource Management II

Economic Environment I

**Rusiness Ethics** 

Financial Management II

Corporate Social Responsibility and Sustainability

Introduction to Organizational

Organizational Behavior

Financial Management III

Marketing I

Personal Development Workshop

Financial Mathematics Workshop

Marketing II

Organizational Behavior II

Operations Management I

Operations Management II

Personal Development Workshop

Marketing III

Operations Management III

Introduction to Case Analysis

Communication Skill Workshop

International Week

Storytelling Workshop

Social Responsibility Day

Work-life Balance

**Decision Analysis** 

Managerial Information and Control

Economic Environment

Organizational Behavior

Human Resources Management

Financial Management

Marketing Management

Operations Management

Strategy and General Management

Social and Political Environment

# ACADEMIC STRUCTURE

**INTERNSHIP** 

**SUMMER** 

INTERNSHIP

4th Quarter

**EXCHANGE** 

5th Quarter

Tactical and Strategic Managerial Control <u>Tools</u>

Entrepreneurship

International Relations and Comparative Politics

Fintech and Project Finance

General Management and Corporate Governance

Sales Force Management

**Business Simulation** 

6th Quarter

Progressive Digital Marketing

Mexican Politics and Social Context

**Derivatives and Private Equity** 

Markstrat

**Negotiation Workshop** 

**Elective Course I** 

**Elective Course II** 

Elective Course III (Entrepreneurship)

Storytelling Workshop

Social Responsibility Day

Family Day

Work-life Balance

### **ELECTIVE COURSES**

- Leading Change: Organizational Transformation and Leadership
- Mergers & Acquisitions
- Familias Empresarias (Family Business)
- · Machine learning for Management and data mining

- Business Climate Leadership
- Entrepreneurship
- Game Theory

# INTERNATIONAL EXPERIENCE

In an increasing globalized world, IPADE's Full-Time MBA Program offers participants the opportunity to engage with experience and better understanding of the global context through both short- and longer-term international activities such as: our exchange program, International Week, academic study trips, case competitions and more.

We have partnership with the following Business Schools:

#### NORTH AMERICA

- A. B. Freeman School of Business, Tulane University
- Coggin College of Business, University of North Florida • COX School of Business, Southern Methodist University
- Crummer Graduate School of Business, Rollins College
- Darden School of Business, University of Virginia
- George Washington University School of Business
- Goizueta Business School, Emory University
- Jones Graduate School of Business, RICE University
- Kellogg School of Management, Northwestern
- Simon Graduate Business School, University
- Tuck School of Business at Dartmouth College
- UNC Kenan-Flagler Business School, The University of North Carolina at Chapel Hill
- Haas School of Business, University of Califorina Berkeley
- Stern School of Business, NYU

#### CANADA

- Faculty of Business Administration, Université Laval
- Goodman School of Business
- Kenneth Levene Graduate School of Business University of Regin
- Smith School of Business, Queen's University
- · Haskayne School of Business, NYU University of Calgary

#### LATIN AMERICA

- Escuela de Administración, Pontificia Universidad
- Facultad de Negocios y Economía, Universidad de Chile
- Instituto COPPEAD de Administração / UFRJ
- FIA Fundação Instituto de Administração **ARGENTINA**
- IAE Business School
- GUATEMAI A
- UNIS Business School

**NORTH AMERICA** 

#### **EUROPE**

- Aalto University School of Business GREECE
- · Alba Graduate School of Management FRANCE
- · Audencia Business School
- EDHEC Business School
- EMLYON Business School
- ESSEC Business School
- KEDGE
- Neoma Business School

- Birmingham Business School, The University
- University of Edinburgh Business School **London Business School**
- Warwick Business School

#### HUNGARY

• CEU - Department of Economics and Business

- EBS Business School
- Mannheim Business School, University of Mannheim
- The KLU, Kühne Logistics University

#### ITALY

- Graduate School, Universita Bocconi
- MIP Politecnico di Milano Graduate School of Business

**LATIN AMERICA** 

\*The partnerships are subject to change without previous notice.

**EUROPE** 

**AFRICA** 

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We have partnership with the following Business Schools:



• Solvay Brussels School of Economics and Management

- St. Gallen University Department of Management **ESTONIA**
- Tallinn School of Economics and Business
- Administration, Tallinn University of Technology
- Zagreb School of Economics and Management ZSEM

- Poznan University of Economics and Busines
- IESE Business School LUXEMBOURG
- Luxembourg School of Business

#### AUSTRIA • MCI Management Center Innsbruck

- NHH Norwegian School of Economics
- **NETHERLANDS**

#### Nyenrode Business School

#### **OCEANIA**

- MGSM Graduate School of Management, Macquarie
- Sydney Business School, University of Wollongong
- UNISA University of South Australia Business School

#### AFRICA

MOROCCO

- ESCA Ecole de Management SOUTH AFRICA
- Gordon Institute of Business and Science
- Lagos Business School, Pan-Atlantic University

## **WORK PLACEMENT**



### BOOST YOUR CAREER with IPADE Business School's Career Services Office, CEDIC

Tools, Coaching, and Opportunities That Transform Your

### Unlock the full potential of your professional profile • Crafting and optimizing your resume • Personalized coaching

- Using AI platforms to highlight your skills and experience
- LinkedIn workshop

#### Skills that leave a lasting making

- Storytelling workshopCase competitionsBusiness forum

#### Connections that transform your future

- Networking with over 100 leading companies

#### Discover your true potential

- Tailored guidence
  Identify your streghts
  Discover which work cultures will make you happier, more productive and aligned with your values.

#### Complete AI platform support tailored for you



### **SALARY INCREASE**

Class of 2024

#### Before the MBA:

Mode:	\$25,000
Average:	\$37,899
Median:	\$33,000

#### After finishing the MBA:

Mode:	\$80,000
Average:	\$75,167
Median:	\$75,000

### **JOB SEARCH STATUS**

3 months after graduation from the Full-Time MBA.

Year	CLASS OF 2022	CLASS OF 2023	CLASS OF 2024
Graduation Rate	62%	59%	59%
Employment Within 3 Months	100%	92%	90%
Employment Within 6 Months	99%	90%	91%



### **TOP HIRING COMPANIES**

Aeromexico			•
AB InBev			0
	•	•	
AstraZeneca	0	0	
Banco Base			•
Banorte			0
BBVA			•
Bolsa Mexicana de Valore	s		0
CEMEX		•	•
Citibanamex	0	0	0
Coppel			0
DeAcero			0
DIDI	A	•	
Farmacias Benavides	1980	100 -	0
FEMSA	100		0
Gentera	-/ Put		0
Grupo Angeles	931		0
Grupo Axo	AND VALUE	<b>N</b>	0
Grupo Bimbo	DESCRIPTION OF STREET	•	o o
Grupo GP			0
Grupo Modelo			
Grupo Salinas	1000		0
Heineken	•	•	0
Infosy		0	
IQVIA	•	U	
Johnson & Johnson	0	0	
Jumex	U	0	0
La Comer			0
Lamosa	ALC: UNKNOWN		0
Lilly	NAME OF TAXABLE PARTY.	_	
			0
McCormick Microsoft		•	0
	0		
Neoris			0
Nemak			0
Nike	0	0	0
Novonordisk	יים יים	0	0
Оххо			0
Principal Group		0	Mary Mary
Salesforce	0	0	
Santander		0	0
Sigma Alimentos			•
TC Energy			0
Traxión			•
Totalplay			0
UBER	•	•	
Villacero			0





# RANKINGS

The Best MBAs in Mexico and Globally (2021 Ranking). Ranked 1st for 14 consecutive years.



# FINANCIAL TIMES

### WORLD UNIVERSITY **RANKINGS**

### **ACCREDITATIONS**

IPADE is accredited by the top international business education organizations:

Worldwide in the category "International course experience".

O3 th Overall in Latin America.

10 th Worldwide in the category "Career progress".

O3 th In Latin America in the category "Return on Investment".

100th In the world.

O3 th In Latin America in the category "Employability".

**9.4**th Level of satisfaction. Above the average which is 9.02.

Globally in the category "Employability".

**AACSB INTERNATIONAL** 

Association to Advance Collegiate Schools of Business.



**AMBA** 

Association of MBAs.



**EQUIS** 

**European Quality** Improvement System.



ONLY Latin American school included in the ranking.

RVOE (Recognition of Official Validity of Studies):

Mexico City Campus: No. 83162 dated on December 14th, 1983, SEP. Monterrey Campus: No. 20110031 dated on January 27th, 2011, SEP.





# CURRENT FEES

ENROLLMENT \$32,750\*

**ANNUAL** TUITION

\$647,000\*

QUARTERLY TUITION

\$222,540\*

MONTHLY TUITION

\$83,070\*

\*Amounts in mexican pesos.

01

The amounts for Enrollment and Registration (tuition + educational materials) are annually and quarterly adjusted respectively. Such increases are determined according to the economic performance of the country, specially to the behavior of the inflationary rate, during the time of the adjustment.

02

The recoverable amount of the enrollment is 50% refundable in case of cancellation, if formally made in handwriting no later than May 31st 2026.

03

In the event of having any financial aid from a different institution, it must be communicated in writing to the Admissions Direction of the MBA Program, attaching the corresponding documents.







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